

PROFESSIONAL SUMMARY

Certified Project Management and ITIL Professional **Project manager** with more than 5 years of experience in IT services, consulting, and fintech industries. Demonstrated expertise in managing large-scale projects, optimizing processes, and leading cross-functional teams. Skilled in Salesforce CRM, agile methodologies, and risk management, with a strong emphasis on strategic planning and business development. Proven track record of client-facing roles, procurement of contractors, and delivering high-quality projects on time and within budget. Certified in SDLC and DevOps methodologies with a strong focus on software architecture, development best practices, and continuous process improvement. Adept at strategic planning and driving projects towards successful handover, while ensuring excellence in execution and stakeholder satisfaction.

PROFESSIONAL EXPERIENCE**Mosta Technologies, San Francisco, USA****Jul 2023 - Present**

IT Services and IT Consulting Company.

Delivery Project Manager

- Lead software development lifecycle (SDLC) of 15+ projects for Salesforce CRM optimizations and payment system integrations and enable automatic information exchange with partners, resulting in a 65% improvement in data exchange integration
- Spearhead procurement processes for contractors and third-party consultants, ensuring alignment with project goals and client expectations.
- Collaborate with cross-functional teams to enhance software integrations, integrate automation testing via sandbox to ensure quality assurance and standards, leading to 35% improvement in data performance and testing efficiency.
- Manage all phases of software project implementation, including risks, ensuring accurate documentation and successful data conversion, integration, and customization, resulting in streamlined project delivery.
- Deliver strategic guidance to enhance project management practices, agile rollout, team culture and performance metrics, driving continuous improvement and innovation across teams.
- Oversee the delivery of business solutions on Salesforce.com and SaaS platforms in US, Europe and Mena region, resulting in a 25% reduction in project cycle time and a significant boost in customer engagement and loyalty.
- Direct product development, project planning, executive alignment, scoping, requirements gathering, and business process improvement, ensuring effective execution and alignment with objectives.

Codego SRL, Palermo, Italy**Apr 2022 - Jun 2023**

Fintech Company provides Payment solutions with Visa/MasterCard in fiat and crypto in B2B.

Lead Sales Project Manager

- Implemented agile methodologies across the project lifecycle, reducing delivery time by 50% and improving team productivity by 25%.
- Led strategic initiatives to streamline business processes, resulting in a 50% boost in overall sales performance and a monthly income of over \$100K.
- Implemented self-service portal for end-users, resulting in a 30% reduction in support tickets and 15% increase in customer satisfaction (from NPS score of 6 to 7.8).
- Oversaw the system architecture and design for integrated payment solutions, ensuring the development of scalable, secure, and efficient software applications.
- Integrated robust risk management procedures, including compliance and KYB checks, ensuring regulatory adherence
- Provided vital support in budget management, contributing to resource allocation and financial stability.

Project Manager

- Oversaw the successful integration of Visa/MasterCard payment solutions, contributing to the growth of B2B fintech services and improving customer acquisition by 17% quarterly.
- Led the successful setup process for Visa and Mastercard integration.
- Streamlined project cycle administration, reducing solution delivery time from 2 months to 1 month and cutting costs by 35% within 4 months.
- Implemented CRM system across the Group, addressing end-user demands and significantly boosting sales by 85% within 6 months to a minimum income of \$60K USD per month.
- Led business development efforts, fostering relationships with Mastercard providers and crypto exchanges to optimize rates, while navigating regulatory processes.

IT Limited Liability Company SIBINTEK, Moscow, Russia**Feb 2020 - May 2022**

IT Services and IT Consulting Company (Rosneft's Group).

Project Manager - Deputy CFO

- Managed the successful delivery of internal ERP SAP finance projects within a high-tech environment, reducing project delivery times by 10%.
- Provided technical oversight for ERP SAP finance projects, ensuring adherence to coding standards, and conducted regular code reviews to maintain quality and compliance
- Developed and implemented risk management procedures, ensuring compliance with regulatory standards and mitigating project risks.

- Directed budget management and cost optimization efforts, achieving significant savings and enhancing financial performance.
- Organized and managed auditing projects, established connections with government authorities.
- Built and led high-performing teams, fostering a culture of excellence and continuous improvement.

Joint-Stock Company Rosneft Oil Company, Moscow, Russia

Dec 2018 - Feb 2020

A publicly listed petroleum corporation whose primary business is trading and prospecting for the production of oil, gas, gas-condensate and oil products.

Project Manager in IFRS Department

- Led the implementation of ERP-SAP modules, optimizing financial reporting processes and enhancing departmental productivity.
- Managed the consolidation and publication of financial statements, ensuring compliance with IFRS/GAAP standards.
- Developed and executed internal auditing procedures, mitigating risks and ensuring regulatory compliance.
- Supervised financial and operational data analysis, including cost analysis, business presentation, MD&A, debt tracking, and tax oversight

EDUCATION

Bachelor of Science in Accounting, Taxation and Auditing, 2006.

Academy of Labor and Social Relations, Moscow, Russia.

CERTIFICATES

Project Manager Professional (PMP), Project Management Institute, May 2024.

ITIL Foundation Certificate in IT Service management (ITIL 4 Foundation), Sep 2024.

Digital Strategy Specialization, IBM, University of Virginia Darden School Foundation, Sep 2024.

DevOps, Cloud, and Agile Foundations Specialization, IBM, Aug 2024.

Generative AI for Project Managers Specialization, IBM, Jul 2024.

Software Development Lifecycle Specialization, University of Minnesota, Jul 2024.

Engineering Project Management Specialization, Rice University, Jun 2024.

IT Scrum Master Specialization, IBM, May 2024.

Generative AI Fundamentals Specialization, IBM, Feb 2024.

Fintech: Foundations & Applications of Financial Technology Specialization, Wharton School, Dec 2023.

SKILLS

Project Management, Quality Management, Risk Management, Budgeting and Procurement, Change Management, Business and Data Analysis, IT Strategy, IT Service Management, Waterfall, Agile, Scrum, Kanban, SDLC, CI/CD, DevOps, ITIL 4, Salesforce, CRM, Team Leadership, Jira, Asana, ClickUp, Trello, Confluence, Monday, Odoo, Oracle, SAP ERP, AI, Microsoft Azure, AWS, Teams, MS Project, SharePoint Visio.